



## Rick Pilch

Counsel

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### **Related Services**

Commercial Real Estate Development ▪ Leasing ▪ Sales & Acquisitions ▪ Hospitality

Rick Pilch represents a broad range of private and public companies in commercial real estate transactions throughout the country. He has extensive experience representing institutional clients in the leasing, sale, acquisition, and development of industrial warehouses and distribution centers, manufacturing facilities, mineral resource properties, medical facilities, office buildings, and hotels.

Rick is listed in *The Best Lawyers in America*® and has twice been named a “BTI Client Service All-Star,” a select group of attorneys nationwide who have been identified by corporate counsel as delivering the best client services.

Before entering law school, Rick was on active duty as a captain in the U.S. Marine Corps Reserve, serving as a helicopter pilot.

### **Representative Experience**

- Representing an international real estate services company in leasing industrial properties throughout the United States, including the negotiation of a single- tenant lease of a 1.9 million sq. ft. distribution center and assisting in the development of a solar lease form for portfolio-wide use.
- Represented a national building product company in negotiating a build-to-suit lease of an 868,000 sq. ft. light manufacturing and distribution facility.
- Represented a global real estate firm in developing industrial leasing forms and related documents for nationwide use.
- Represented a publicly traded international mining corporation in the conveyance of 4,000 acres of resource and non-resource real property as part of the company’s sale of a business unit.
- Lead real estate counsel for a behavioral health services company in its acquisition and development of in-patient and out-patient facilities throughout the eastern United States.
- Primary real estate counsel to one of the world’s largest flooring companies, including industrial and office leasing and sales and acquisitions of manufacturing and warehouse facilities throughout the country.
- Representing a Fortune 100 retailer in big-box development and leasing throughout the eastern United States.
- Representing an international hotel company in the development of hotels in major urban markets.

### **Professional & Community Engagement**

- State Bar of Georgia Real Property Law Section

## *Education*

- Gonzaga University (J.D., 1993)
- Appalachian State University (B.A., 1983)

## *Admitted to Practice*

- Georgia