



## Mark C. Rusche

Senior Counsel

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### *Related Services*

Real Estate ■ Sales & Acquisitions ■ Leasing ■ Commercial Real Estate Development ■ Joint Ventures & Investments ■ Corporate & Finance

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Mark Rusche is a real estate transactional lawyer representing owners, investors and users of all types of commercial real estate projects, including office, retail, industrial, apartments, hotels and mixed use. He handles acquisitions, dispositions, joint ventures, major leases, equity investments, forward developments and portfolio transactions, and his practice is national in scope. Mark has handled transactions from Boston to California, from Florida to Washington and most states in between. He has particular experience in senior housing transactions, where he represented one of the nation's most prominent pension fund advisors for more than 20 years in connection with senior housing projects worth more than \$2 billion.

Mark is recognized as one of the leading commercial office leasing lawyers in the country and represented one of the Big Four accounting firms for more than 20 years, handling major lease negotiations for them in all parts of the country. He is known as a deal-making lawyer, who lawyers and clients say they want to work with again. Mark is ranked as a leading real estate lawyer in *Chambers USA: America's Leading Lawyers for Business* (2006-2023), and *The Best Lawyers in America*® named him the 2016 "Lawyer of the Year" in Real Estate Law in Atlanta.

### *Representative Experience*

- Represented a global investment management firm for more than twenty years, handling senior housing transactions worth over \$2 billion for them.
- Represented a multinational professional services network, and one of the Big Four accounting organizations, for over twenty years and have negotiated major office lease transactions for them throughout the country and internationally.
- Represented Virgin Galactic in the negotiations with the State of New Mexico for the development of the first commercial spaceport in the world.
- Handling all space needs for the firm, on both a business and legal basis, including our recent 350,000 square foot lease in Atlanta.

### *Professional & Community Engagement*

- NAIOP, the Commercial Real Estate Development Association

### *Education*

- University of South Carolina (J.D., 1985)
- Furman University (B.A., 1981)

## *Admitted to Practice*

- Georgia