



David L. Shaw

Partner

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Related Services

Corporate & Business Transactions ■ Mergers & Acquisitions ■ Private Equity ■ Capital Markets & Securities

With more than two decades of experience structuring corporate deals, David Shaw guides public and private companies through complex business transactions and general corporate matters. He concentrates his practice across a variety of transaction types, including private equity mergers and acquisitions, dispositions, majority and minority investments, and private equity offerings.

Representative Experience

- Assisted a Canadian investment management firm in multiple transactions, including:
 - The acquisition by an alternative asset management firm of a significant minority interest in its portfolio company, valuing the company at \$2.5 billion.
 - Its majority investment in a leading U.S. provider of employee benefits insurance brokerage and retirement consulting services, valuing the company at \$2.65 billion.
 - Its acquisition of a majority interest in a global wire and synthetic rope manufacturer.
 - Its carve-out acquisition of a B2B tradeshow operator from a data and market measurement firm, including an IPO and numerous add-on acquisitions.
 - Its acquisition of an American fast-food restaurant chain.
 - Its investment in a leading provider of automation, factory integration, and tooling dedicated to the global aerospace, defense, and space launch industries, including the sale of a portion of the company to a sovereign wealth fund, and advised on the carve-out acquisition of a robotic technologies company and investment in an assembly equipment designer.
 - Its investment in, and subsequent IPO of, a service provider of specialty products and solutions for insurance brokers, agents, and carriers.
 - Its investment in a national independent wealth management firm.
 - Its acquisition of a stake in a leading educational technology platform from a private equity firm, which included the acquisition of a talent management software firm.
 - Its investment in one of the world's largest aircraft lessors.

- Represented a family-owned tenant storage system company in its sale to a self-storage REIT for approximately \$180 million in cash and stock.
- Represented a subsidiary of an international fintech company in its \$190 million acquisition of a U.S.-based stock market exchange's fixed income electronic trading platform and in its acquisition of a technology provider that specializes in algorithmic-based execution for U.S. Treasuries and interest rate futures.
- Represented an American fast-food restaurant chain in its \$500 million sale to a blank check company.
- Represented a worldwide manufacturer of lifting and material processing products on the \$1.3 billion sale of a portion of their business to one of the largest crane manufacturers in the world.
- Represented a portfolio company of two private equity firms and a distributor of broad-line maintenance, repair, and operations products on its \$1.625 billion sale to a multinational home improvement retailer.
- Represented a Canada-based alternative investment management company in several transactions, including:
 - Its sale of a controlling stake in an apartment management company to a state teacher's pension fund.
 - Its \$830 million acquisition of self-storage company and subsequent sale of 112 facilities.
 - Its \$4.3 billion acquisition of a real estate company that provides capital to automotive dealers for expansion and upgrades.

Professional & Community Engagement

- American Bar Association

Education

- New York University (J.D., M.B.A., 1998)
- Emory University (B.B.A., 1994)

Admitted to Practice

- New York