## **ALSTON & BIRD**



# Darren C. Hauck

Partne

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#### **Related Services**

Corporate & Finance • Corporate & Business Transactions • Mergers & Acquisitions • Global Sourcing • Technology & Business Services Mergers & Acquisitions • Industrials & Manufacturing

Partner Darren Hauck concentrates his practice on domestic and international mergers and acquisitions, joint ventures, outsourcings, and other large commercial transactions, with an emphasis on technology and the travel and travel service industries.

Darren's practice has involved a wide variety of complex transactions, often involving three or more negotiating parties of more than one nationality. He also has advised clients on the creation and maintenance of joint ventures on four continents. Darren's mergers and acquisitions experience includes a wide variety of transactions, ranging from representing Fortune 500 clients acquiring private targets to advising buyers and sellers in strategic transactions. Darren has also been added to the 2016-2024 lists of *The Best Lawyers in America*<sup>©</sup>.

Darren received both his J.D. and his B.A., with distinction, from the University of Virginia, where he was a member of the Order of the Coif. He is a member of the State Bars of Texas and Georgia and the Business Law Section of the American Bar Association.

### Representative Experience

- Counsel to a global building products company in its \$2.15 billion sale of its North American building product divisions.
- Counsel to a leading global travel distribution system in the buyout of its Asia-Pacific joint venture and simultaneous negotiation of long-term distribution arrangements with 11 Asian airlines in eight different jurisdictions.
- Counsel to a global insurance company in comprehensive TPA/BPO/IT outsourcing for U.S. businesses.
- Counsel to the seller in the \$755 million disposition of its North American fly ash business.
- Counsel to a global investment management firm in outsourcing its retirement recordkeeping business to a leading provider of technology solutions.
- Counsel to a 50% owner of a North American building products joint venture in the creation and subsequent sale of that joint venture.
- Counsel to a global technology company in successive IT outsourcing negotiations for comprehensive mainframe, midrange, network, and end user solutions.
- Counsel to an airline solutions provider in the negotiation of the use of its reservations system by a major U.S. airline.
- Counsel to various clients in joint ventures and strategic alliances in Asia, North America, the South Pacific, and South America.

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- Counsel to health care industry vendors and customers in various discreet product and service offerings.
- Counsel to a leading cell phone manufacturer in a global strategic alliance with a mobile operating system provider for the next generation smartphone.
- Counsel to a global building products company for middle market acquisitions and dispositions in North America.
- Counsel to the owners of a leading electronic pharmacy solutions provider in a sale to, and investment in, a private equity portfolio company.
- Counsel to an auto safety parts manufacturer in a cross-border acquisition.
- Counsel to a major Internet site in the buyout of an Asian joint venture.
- Counsel to tier-one outsourcing vendors through various IT outsourcings/RFP pursuits.

#### **Education**

- University of Virginia (J.D., 1991)
- University of Virginia (B.A., 1988)

### **Admitted to Practice**

- Texas
- Georgia